Selective is now a one-stop-shop insurance solution for your technology industry clients. Check out this at-a-glance guide for more details on our appetite and product highlights.

SELECTIVE’S APPETITE FOR TECHNOLOGY

Selective targets a variety of technology companies from small to large, including:

<table>
<thead>
<tr>
<th>Information Technology Companies</th>
<th>Target Classes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer system designers</td>
<td>IT consultants</td>
</tr>
<tr>
<td>Custom software developers</td>
<td>Systems integrators</td>
</tr>
<tr>
<td>Pre-packaged software developers</td>
<td>Website developers</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Telecommunications Service Providers and Equipment Manufacturers</th>
<th>Target Classes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Internet service providers</td>
<td>Telecommunications resellers</td>
</tr>
<tr>
<td>Local exchange companies</td>
<td>Telecommunications equipment manufacturers</td>
</tr>
<tr>
<td>VoIP providers (voice over internet protocol)</td>
<td>Switching and routing equipment</td>
</tr>
<tr>
<td>Wireless data networking</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Electronics Manufacturers and Wholesalers</th>
<th>Target Classes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manufacturers:</td>
<td>Instruments</td>
</tr>
<tr>
<td>Computers</td>
<td>Measuring equipment</td>
</tr>
<tr>
<td>Computer peripherals</td>
<td>Microchips</td>
</tr>
<tr>
<td>Electronic components</td>
<td></td>
</tr>
<tr>
<td>Wholesalers:</td>
<td>Computers</td>
</tr>
<tr>
<td></td>
<td>Peripherals</td>
</tr>
<tr>
<td></td>
<td>Software</td>
</tr>
</tbody>
</table>
PRODUCT HIGHLIGHTS

Selective’s broad and flexible coverage options are built to meet the needs of our mutual technology customers. We offer customized coverage enhancements for property, general liability and commercial auto. Value-added services and optional coverages, such as technology errors & omissions and CyCurity®, are also available to meet our clients’ unique needs.

PROPERTY COVERAGE ADVANTAGES

- Business income – actual loss sustained for 12, 18, or 24 months* available on CPP
- Suite of Inland Marine related coverages including Electronic Information Systems, Salesperson’s samples, Installation property, and tools and equipment
- Coverage for electronic data destroyed or corrupted by a computer virus or harmful code
- Loss of business income due to a denial of service attack
- Worldwide coverage for laptops, personal property, property in transit

GENERAL LIABILITY COVERAGE ADVANTAGES

- Additional insured – primary and/or non-contributory
- Blanket additional insureds, including vendors
- Blanket waiver of subrogation
- Electronic data liability

COMMERCIAL AUTO ADVANTAGES

- Hired car physical damage
- Employees as insureds for non-owned, hired or borrowed autos
- Audio, visual and data electronic equipment

ERRORS & OMISSIONS ADVANTAGES

- A broad definition of your customer’s product and work that includes all technology-related or telecommunications-related business activities
- Basic extended reporting period of 90 days; supplemental extended reporting period available for up to five years
- Broad definition of who is an insured, including people or organizations as required by a contract (LLCs, joint ventures, partnerships, subsidiaries and others)
- Worldwide coverage territory, including claims and suits brought overseas

OPTIONAL COVERAGES TO ROUND OUT AN ACCOUNT

- Crime
- Crisis response
- CyCurity® – cyber liability coverage
- Data Compromise
- Employment Practices Liability
- Equipment breakdown
- Identity Recovery
- Inland Marine
- Product Recall Expense
- Umbrella
- Workers Compensation

VALUE-ADDED SERVICES

- Driver and fleet safety programs
- Exposure reduction consultations
- Online safety training
- Premises liability reviews
- Safety assessment / benchmarking tools
- Sprinkler system evaluation/analysis
- Supervisor accountability programs
- Thermographic infrared surveys*

For more information contact your AMS or Small Business Team Underwriter.